

General Sales Manager

Forever Media Milford, DE is seeking a creative, hands-on Sales Manager with a passion for helping Account Executives expand their skills and reach their goals. The ideal candidate would have a track record of success in radio sales and sales management, experience selling music and spoken word formats and a strong understanding of digital advertising. Candidates must be relentless, goal-oriented leaders that can communicate with all levels of sellers. This position will require expertise in training, coaching, presentations and in-person client meetings.

This is a full-time position that requires residency in market with a compensation plan that includes competitive salary, overrides, incentives, health insurance and 401k plan. Three years of media sales management experience is preferred.

Please send resumes or contact information to <u>careers@forevermediainc.com</u>.

Forever Media, and its affiliates and their Radio Station(s) do not and shall not discriminate in any manner on the basis of race, ethnicity, religion, gender, or age respecting their recruiting, employment or advertising practices.

April 2, 2024. Posted: Cumberland, MD; Easton, MD; Havre de Grace, MD; Milford, DE; Wilmington, DE; Brownsville, PA; Pittsburgh, PA

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