Milford, DE ANNUAL EEO PUBLIC FILE REPORT

Facility ID:	Date Report	Employer:	Job Search to:
	Covers:	Forever Media of DE, LLC	careers@forevermediainc.com
	June 1, 2024-		
	May 31, 2025		
	Stations, City of	Employment Unit Address:	Contact Person, Title, email, phone
	License:	1666 Blairs Pond Road	number:
53482	WAFL (FM),	Milford, DE 19963	Mark Schollenberger, GM
	Milford, DE	On-Line Public File location:	mschollenberger@forevermediainc.com
53490	WAVD (FM)	www.foreverdelmarva.com	302-260-7084
	Ocean Pines,		
	MD		
53483	WNCL (AM)		
	Milford, DE		
53487	WXDE (FM)		
	Lewes, DE		
58763	WCHK-FM		
	Milford, DE		

This EEO Public File Report is filed in each Station's online FCC Public File.

Forever Media and its affiliates and their Radio Station(s) do not and shall not discriminate, in any manner on the basis of race, ethnicity, religion, gender, or age respecting their recruiting, employment or advertising practices. We engage in a continuing and evolving effort to seek out prospective applicants for employment. The Annual EEO Reports herein exemplify those agencies contacted. Those, which requested to be contacted, are so noted. We have found these agencies to be suppliers of diverse and qualified employment candidates in our continuing outreach program to achieve dissemination of information to a broad section of the community. We periodically re-evaluate the recruitment process to enhance wide dissemination. As a result, we believe our overall package of recruiting initiatives has been successful over the past two reporting periods.

## **Full-Time Vacancies Filled:**

Job Title	Hire	Persons	Persons	Recruitment Sources Used from Master List	Referring
	Date	Hired	Interviewed		Source
SALES	6/3/24	1	3	1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,	4
				21,22,23,24,25,26,27,28,29,30,31,32,33	
ON AIR	6/10/24	1	5	1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,	3
				21,22,23,24,25,26,27,28,29,30,31,32,33	
SALES	8/16/24	1	3	1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,	34
MANAGER				21,22,23,25,26,27,28,29,30,31,32,33,34	
Total		3	11		

## **Full-Time Recruitment Sources Master List:**

Recruitment	Recruitment Source	Source	Referrals from this
Source	Name, Address, Phone, Contact, email, URL	Requested	source
Number		Notification	
1	Forever Media Website	No	0
_	1666 Blairs Pond Road		
	Milford, DE 19963		
	1-302-260-7084		
	www.Foreverdelmarva.com		
2	Forever Media ON-AIR RADIO STATIONS	No	2
	WAFL, WAVD, WCHK, WNCL, WXDE		
	1666 Blairs Pond Road		
	Milford, DE 19963		
	1-302-422-7575		
	careers@forevermediainc.com		
3	Walk-Ins, Employee/ Client Referrals/Other/Job Fair	No	3
	Mark Schollenberger		
	1666 Blairs Pond Road		
	Milford, DE 19963		
	1-302-260-7084		
	<u>careers@forevermediainc.com</u>		
4	Indeed	No	3
	177 Broad Street,6th Floor, Stamford CT 06901		
	888-746-9333		
	Customer Support		
	<u>www.indeed.com</u>		
5	LinkedIn	No	0
	www.linkedin.com		
6	Internal Posting-Brownsville	No	0
	123 Blaine Road, Brownsville PA 15417		
	Joyce Nicholson		
	724-938-2000 jnicholson@forevermediainc.com		
7		No	0
,	Internal Job Posting-Cumberland 350 Byrd Avenue	No	0
	Cumberland, MD 21502		
	Jeanie McLaughlin (until 10/15/24)		
	301-722-6666		
	jmclaughlin@forevermediainc.com		
	Tim Martin		
	tmartin@forevermediainc.com		
8	Internal Job Posting- Easton	No	0
-	306 Port Street	1.0	
	Easton, MD 21601		
	Patty Tibbitt		
	410-822-3301		
	ptibbit@forevermediainc.com		
9	Internal Job Posting-Havre de Grace	No	0
	707 Revolution Street		
	Havre de Grace, MD 21078		
	866-664-1037		
	Joe Keane		
	<u>jkeane@forevermediainc.com</u>		
10	Internal Job Posting – Pittsburgh	No	0
	2 Robinson Plaza, Suite 410		
	Pittsburgh, PA 15205		
	724-938-2000		

	Joyce Nicholson		
	jnicholson@forevermediainc.com		
11	Internal Job Posting – York/Hanover	No	0
	275 Radio Road		-
	Hanover, PA 17331		
	Tammy Signor		
	717-637-3831		
	tsignor@forevermediainc.com		
12	Internal Job Posting – Wilmington	No	0
	2727 Shipley Road		-
	Wilmington, DE 19810		
	Ken Scriven		
	302-478-2700		
	kscriven@forevermediainc.com		
13	Bucks County Community College	No	0
	275 Swamp Road		
	Newtown, PA 18940		
	www.joinhandshake.com		
14	Chestnut Hill College	No	0
	9601 Germantown Ave		
	Philadelphia, PA 19118		
	www.joinhandshake.com		
15	Connecticut College	No	0
	270 Mohegan Ave		
	New London, CT 06320		
	www.joinhandshake.com		
16	Del-Tech Community College	No	0
	100 Campus Dr		
	Dover, DE 19904		
	www.joinhandshake.com		
17	Drew University	No	0
	36 Madison Ave		
	Madison, NJ 07940		
	<u>www.joinhandshake.com</u>		
18	Fairleigh Dickinson University	No	0
	1000 River Road		
	Teaneck, NJ 07666		
	<u>www.joinhandshake.com</u>		
19	Hofstra University	No	0
	Hempstead, NY 11549		
	www.joinhandshake.com		
20	Kean University	No	0
	1000 Morris Ave		
	Union Twsp, NJ 07083		
	www.joinhandshake.com		
21	LaSalle University	No	0
	1900 West Olney Ave		
	Philadelphia, PA 19141		
	www.joinhandshake.com		
22	Lebanon Valley College	No	0
	101 College Ave		
	Annville, PA 17003		
	www.joinhandshake.com		
23	Monmouth University	No	0
	400 Cedar Ave		
	W. Long Branch, NJ 07764		
	www.joinhandshake.com		
24	Ocean County College	No	0

## Forever Media EEO Report Milford DE 6-1-24 through 5-31-25 FINALFINAL

	College Dr		
	Toms River, NJ 08753		
	www.joinhandshake.com		
25	Rutgers University	No	0
	College Ave		
	New Brunswick NJ 08901		
	www.joinhandshake.com		
26	Seton Hall	No	0
	400 South Orange Ave		
	So. Orange. Nj 07079		
	www.joinhandshake.com		
27	Stockton University	No	0
	101 Vera King Farris Dr		
	Galloway Twsp, NJ 08205		
	www.joinhandshake.com		
28	University of Delaware	No	0
	401 Academy St		
	Newark, DE		
	www.joinhandshake.com		
29	University of Maryland	No	0
	11868 College Backbone Rd		
	Princess Anne, MD 21853		
	www.joinhandshake.com		
30	Washington College	No	0
	300 Washington Ave		
	Chestertown, MD 21620		
	<u>www.joinhandshake.com</u>		
31	Wesleyan University	No	0
	41 Wyllys Ave		
	Middletown, CT 06459		
	<u>www.joinhandshake.com</u>		
32	West Chester University	No	0
	700 South High Street		
	West Chester, PA 19382		
	www.joinhandshake.com		
33	Wilmington University	No	0
	320 N Dupont Hwy		
	New Castle, DE 19720		
	www.joinhandshake.com		
34	W3 GLOBAL	No	3
	Recruitment Agency		
	www.W3global.com		
		TOTAL	11

## **Outreach Activities List:**

Outreach Number	Date	Recruitment Initiative	Description	Participants
1	11/6/24	#1 Conventions, Job Fairs, Career Days, Career Fairs	Frostburg State University Virtual Career and Internship Fair. Engaged with students and alumni seeking employment opportunities.	Diane Fetty represented all of the Forever Media stations.
2	11/8/24	#1 Conventions, Job Fairs, Career Days, Career Fairs	Syracuse University Newhouse School of Public Communications virtual communications, Journalism, and Media Career Fair. Engaged with students and alumni seeking employment opportunities.	Diane Fetty represented all of the Forever Media stations.
3	3/21/25	#1 Conventions, Job Fairs, Career Days, Career Fairs	Spring 2025 Virtual Communications, Journalism & Media Career Fair.  Engaged with students and alumni seeking employment opportunities.	Diane Fetty represented all of the Forever Media stations.
4	Ongoing	#2 Hosted Job Fairs	FOREVER MEDIA hosts an on-going job fair on its website www.forevermediainc.com where applicants have an opportunity to view open positions, by market, and submit a resume.	Diane Fetty, CHRD
5	6/5/24	#2 Hosted Job Fair	In House Job Fair to attract applicants for Forever Milford	Mark Schollenberger, Market Manager, Nanci Black, Business Manager
6	8/21/24	#2 Hosted Job Fair	In House Job Fair to attract applicants for Forever Milford	Mark Schollenberger, Market Manager, Nanci Black, Business Manager
7	3/12/25	#2 Hosted Job Fair	In House Job Fair to attract applicants for Forever Milford	Mark Schollenberger, Market Manager, Nanci Black, Business Manager
8	Ongoing	#5 Forever Media Internship Program	Forever Media Radio helps prepare students to take their place in society as active, critical and engaged media professionals. We provide internship opportunities to students every year. We work to design a program that allows students to earn college credit for hands on experience at the radio station. The Internships are designed to meet the needs of the radio station and academic requirements of the college or university where the student is enrolled. Each internship is uniquely designed to help prepare students to take their place in society as active, critical and engaged media professionals. Students may work with the News Director, Program Director, Business Manager, Chief Engineer, Sales Manager or the General Manager to fulfill their internship. Promotional interns. They helped develop, plan, implement, and	None this period

			recap ways to market and promote the	
			station group. They attend Live Action	
			Broadcasts for the radio network and	
			help promote the event.	
9	6/12/24	#8 Establishment of	"CRS360 Tame the Tech Unleash the	Mike Stevens, Corporate
		Training Programs for	Potential How AI can be your Ally"	Program Director
_		Station Personnel	Webinar	
10	6/13/24	#8 Establishment of	"Getting the Most from your station	Mike Stevens, Corporate
		Training Programs for Station Personnel	Imaging Voice" Webinar	Program Director
11	6/18/24	#8 Establishment of	"RAB Radio Mercury Awards" Webinar	Mike Stevens, Corporate
	0/10/24	Training Programs for	Weblia Wellary Walas Weblia	Program Director
		Station Personnel		
12	7/11/24	#8 Establishment of	"How to Prompt: Unlock the Power of	Mike Stevens, Corporate
		Training Programs for	Al" Webinar	Program Director
	21:12:	Station Personnel		
13	8/1/24	#8 Establishment of	"News in the New Era of Communication" Webinar	Mike Stevens, Corporate
		Training Programs for Station Personnel	Communication Webinar	Program Director
14	8/6/24	#8 Establishment of	Maryland DC Delaware Board of	Mark Schollenberger,
	3, 3, 2	Training Programs for	Director's Meeting via Zoom	Market Manager
		Station Personnel	_	-
15	8/14/24	#8 Establishment of	"Navigating Legal Issues involving Sales	Mike Stevens, Corporate
		Training Programs for	contests" Webinar	Program Director
1.0	0/22/24	Station Personnel	"Nieles Audie Dien Transfermation	Miles Charrens Compounds
16	8/22/24	#8 Establishment of Training Programs for	"Nielsen Audio Diary Transformation – Part 1" Webinar	Mike Stevens, Corporate Program Director
		Station Personnel	Tare I Webinai	1 Togram Director
17	8/27/24	#8 Establishment of	"Nielsen Audio Diary Transformation –	Mike Stevens, Corporate
		Training Programs for	Part 2" Webinar	Program Director
		Station Personnel		
18	9/4/24	#8 Establishment of	"Results of the 2024 AQ6 study"	Mike Stevens, Corporate
		Training Programs for Station Personnel	Webinar	Program Director
19	10/15/24	#8 Establishment of	MDCD Board of Director's Meeting via	Mark Schollenberger,
	10, 10, 2	Training Programs for	zoom	Market Manager
		Station Personnel		· ·
20	10/29/24	#8 Establishment of	"Sports Audio Report" Webinar	Mike Stevens, Corporate
		Training Programs for		Program Director
21	11/14/24	Station Personnel #8 Establishment of	"Office hours: Promotion Ideas to	Mika Stayons Carnarata
21	11/14/24	Training Programs for	Kickstart 2025" Webinar	Mike Stevens, Corporate Program Director
		Station Personnel	Workstart 2023 Webman	Trogram Birector
22	11/14/24	#8 Establishment of	The Pennsylvania Association of	Mike Sherry, VP of Sales
	and	Training Programs for	<b>Broadcasters</b> held an in-person Board of	
	11/15/24	Station Personnel	Directors meeting at the Harrisburg	Dave Davies, Market
	44/20/24	HO Establish at C	Hilton.	Manager
23	11/20/24	#8 Establishment of Training Programs for	RAB Live presentation Radio Mercury Awards Webinar	Mike Stevens, Corporate
		Station Personnel	Awarus Webiliai	Program Director
24	11/21/24	#8 Establishment of	"The Election is over – What it Means	Mike Stevens, Corporate
		Training Programs for	for Broadcasters for 2025 and Beyond"	Program Director
		Station Personnel	Webinar	
25	12/5/24	#8 Establishment of	"Second Street Product Roundup – New	Mike Stevens, Corporate
		Training Programs for	Features" Webinar	Program Director
		Station Personnel		
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26	12/10/24	#8 Establishment of Training Programs for Station Personnel	"Top 10 Findings of 2024" Webinar	Mike Stevens, Corporate Program Director
27	12/11/24	#8 Establishment of Training Programs for Station Personnel	MDCD Board of Director's Meeting	Mark Schollenberger, Market Manager
28	1/15/25	#8 Establishment of Training Programs for Station Personnel	"RAB Live – Key Takeaways from CES" Webinar	Mike Stevens, Corporate Program Director
29	1/15/25	#8 Establishment of Training Programs for Station Personnel	"Transform your morning show Audience into Communities" Webinar	Mike Stevens, Corporate Program Director
30	1/21/25	#8 Establishment of Training Programs for Station Personnel	CES 2025 Industry Webinar	Mike Stevens, Corporate Program Director
31	1/22/25	#8 Establishment of	Rising Above 2025: A live virtual	Dave Davies, GM
	1/23/25	Training Programs for Station Personnel	training event designed to teach, coach, inspire, and motivate you to rise above	Linda Propheter, GSM
			today's sales and management	Lauren Kares-Yelk, LSM
			challenges.	Kathleen Mercer, AE
				Jeff Kriner, AE
				Jennifer Williams, AE
				Mark Jackson, AE
				Cortney Shupe, AE
				Audrey Clabaugh, AE
				Erika Howington, AE
				Eric Weiss, PD
				Ava Kidd, Digital Strategist
32	1/29/25	#8 Establishment of Training Programs for Station Personnel	RAB Live Presentation -Better Together in 2025 Webinar	Mike Stevens, Corporate Program Director
33	2/13/25	#8 Establishment of Training Programs for Station Personnel	What Radio can learn from America's #1 Webinar	Mike Stevens, Corporate Program Director
34	2/19/25	#8 Establishment of	Country Radio Seminar (CRS), a three-	Dave Davies, Market
	2/20/25	Training Programs for Station Personnel	day educational event held on February	Manager
		Station Personner	19-21, 2025, at the Omni in Nashville, TN, gathers key business leaders in	Scott Donato, Program
	2/21/25		various radio and music industry fields,	Director
			featuring presentations on best business	
			practices, emerging technology, personal career development, and new	
			music showcases.	
35	3/4/25-	#8 Establishment of	NAB State Leadership Conference in DC	Mark Schollenberger,
	3/5/25	Training Programs for Station Personnel		Market Manager

36	3/6/25	#8 Establishment of Training Programs for Station Personnel	The 3 Minute Difference: Nielsen's New Rule and You	Mike Stevens, Corporate Program Director
37	3/20/25	#8 Establishment of Training Programs for Station Personnel	The Infinite Dial 2025 Webinar	Mike Stevens, Corporate Program Director
38	4/2/25	#8 Establishment of Training Programs for Station Personnel	QUU's In Vehicle Visual Reports 2025	Mike Stevens, Corporate Program Director
39	4/10 and 4/11/025	#8 Establishment of Training Programs for Station Personnel	PAB Board of Directors Meeting at the Harrisburg Hilton.	Mike Sherry, VP Sales David Pavlic, GSM Dave Davies, Market Manager Melissa Kasula, Production Director Linda Propheter, GSM Lauren Kares-Yelk, LSM Joe Bleacher, Digital Strategist Eric Weiss, PD Joe Keane, GSM Patti Tibbitt, GSM
49	4/15/25	#8 Establishment of Training Programs for Station Personnel	TechSurvey 2025 Webinar	Mike Stevens, Corporate Program Director
41	4/16/25	#8 Establishment of Training Programs for Station Personnel	Maryland DC Delaware Board of Director's Meeting via Zoom	Mark Schollenberger, Market Manager
42	Bi-Monthly	#8 Establishment of Training Programs for Station Personnel	Forever Media Corporate Program Director, Mike Stevens, conducts a bi- monthly telephone conference call with the Program Directors and General Managers to review, guide and train in order to help them succeed in their careers and the overall operation of the Radio Stations. These calls routinely include coaching and support from Forever Media President Lynn Deppen.	Program Directors and GMs with Mike Stevens
43	Weekly	#8 Establishment of Training Programs for Station Personnel	A weekly telephone conference call is held on Thursdays at 10:31 am with Production Directors and copywriters, who are divided into group, to share ideas for commercials and promos.	Production Directors and Copywriters
44	Occasionally	#8 Establishment of Training Programs for Station Personnel	A weekly telephone conference call is held on Tuesdays at 10:31 am with the programming air staff, who are divided into group, to share ideas on air content.	Programming Staff

45	Occasionally	#8 Establishment of	Mike Stevens will occasionally share a	Programming/Production
73	Occasionally	Training Programs for	webinar or presentation to	Staff
		Station Personnel	programming and/or production	Stan
			directors and copywriters as they are	
			held by consultants and other broadcast	
			organizations.	
46	Daily	#8 Establishment of	Account Executives are provided with	Sales Staff
	2 4 7	Training Programs for	daily group sales meetings to further	
		Station Personnel	their understanding of sales,	
			communication, marketing	
			trends/opportunities and sales	
			information. These morning meetings	
			are usually led by the General Sales	
			Manager or General Manager. When	
			individual training is required, the	
			Account Executives are assisted by the	
			The state of the s	
			General Sales Manager and/or the	
47	N 4 a sa tale i	#O Fatablish was at af	General Manager.	Due de etie e Dine et e un en d
47	Monthly	#8 Establishment of	Forever Media Corporate Program	Production Directors and
		Training Programs for	Director, Mike Stevens conducts a	Copywriters with Mike
		Station Personnel	monthly telephone conference call with	Stevens
			Production Directors and Copy Writers	
			to guide, and train in order to help them	
			succeed in their careers, as well as share	
			ideas and talk about trends in copy	
			writing and production. These calls	
			include coaching and support from	
40	N.A. mathala	#0.5-t-1-1:-h	Mike.	All Name and and and
48	Monthly	#8 Establishment of	Forever Media makes available Monarch	All Management and
		Training Programs for	Solutions to the Sales Department.	sales staff
		Station Personnel	Monarch offers a web-based media-	
			specific software platform that enables	
			the sales department to maximize their advertising opportunities. The program	
			provides media sales workflow while	
			giving the exact information needed for	
			prospecting, managing, evaluating, and	
			closing business. Training tools for all	
			aspects of sales are provided and	
			available within this program.	
49	Annually	#8 Establishment of	Forever Media supports and has a	All Employees
43	and upon	Training Programs for	commitment to the principles of equal	7. Employees
		Station Personnel	employment opportunity and intends to	
	hire	Station reformer	provide a work environment free from	
			unlawful discrimination of any kind. In	
			keeping with this commitment, upon	
			hire, all new employees are put through	
	1		Sexual Harassment training and every	
			employee trained annually.	
50	Ongoing	#8 Establishment of	Forever Media incorporates an	All Employees
30	J. ISOILIS	Training Programs for	additional level of employee training	7 M LIMPIOYEES
		Station Personnel	with the ThinkZoom-P1Learning	
		Station reisonner	program. P1Learning provides on-line	
			training and operations development	
	1		solutions focused exclusively on the	
	1		media industry. P1 provides selling	
			techniques and concepts, tips, training,	
ı			development leadership advice and	

	1	T	T	
			legal compliance requirements to	
			salespersons, human resources,	
			supervisors and management. All	
			Forever Media employees have access	
			to hundreds of interactive courses, tests	
			and written materials on a variety of	
			topics relevant to the industry.	
51	Weekly	#8 Establishment of	Forever Media General Managers	VP of Sales, GM's, GSM's,
		Training Programs for	schedule weekly, daily and individual	Sales Staff, Market
		Station Personnel	meetings with Sales Account Executives	Managers
			to review, guide and train in order to	
			help each succeed in their career.	
			Additionally, every Tuesday morning,	
			the Vice-President of Sales conducts a	
			telephone-conferenced webinar to	
			mentor all Forever Media station	
			General Managers, General Sales	
			Managers, Market Managers through a	
			process of informal discussion of	
			knowledge, education, coaching and	
			support as it relates to work, career, or	
			professional development.	
52	Ongoing	#8 Establishment of	The station's General Manager, General	Sales Staff
]	ongoing	Training Programs for	Sales Manager and Account Executives	Sales Stall
		Station Personnel	routinely train on-line with the Radio	
		Station reformer	Advertising Bureau. During this period,	
			all have earned Radio Marketing	
			Professional Certifications from the	
			Radio Advertising Bureau. These	
			educational and instructional courses	
			are designed to improve our sales	
			team's knowledge about radio and	
			offers educational/instructional courses	
			designed to improve management, daily	
			operations and leadership of the Radio	
			Stations.	
53	Ongoing	#8 Establishment of	The General Manager and General Sales	GM's, GSM's
	ongoing	Training Programs for	Manager have routinely trained on-line	3, 33.01 3
		Station Personnel	with the Pennsylvania Associations of	
			Broadcasters (The Local Broadcast Sales	
			Team & P1 Selling).	
54	Ongoing	#8 – Establishment of	Forever Media makes available	Traffic Staff,
		Training Programs for	Marketron, Marketron offers a web-	Programming Staff, and
		Station Personnel	based media-specific software platform	Business Managers
		Station refsonner	that enables the traffic departments,	
			production departments, and business	
			managers to maximize their managing	
			and invoicing of commercials, non-	
			traditional revenue and digital. Training	
			tools for all aspects are provided and	
			available within this program.	
55	Ongoing	#8 Establishment of	Forever Media makes available	Sales Staff
	0000	Training Programs for	Nielsen. Nielsen offers platform training	23.00 0.01
		Station Personnel	for the sales department. Training tools	
		Judion i Cisonnel	for all aspects are provided and	
			available within this program including a	
			monthly calendar of training sessions.	
L	<u> </u>		monthly calchad of training sessions.	

56	Mookly	#0 Establishment of	Establishment of Digital sales	All Management and
90	Weekly	#8 Establishment of Training Programs for	Establishment of Digital sales products. Marketron offers a web-	All Management and Sales Staff
		Station Personnel	based digital-specific software platform	
			that enables the sales, sales management to provide digital products	
			to our clients. Training is ongoing and is	
			incorporated into their weekly sales	
			training sessions.	
57	10/2/24	#10 Participation of	Participated in "The Business of	Mike Sherry, VP of Sales,
		programs relating to career opportunities in	Broadcast: How Sales Powers Media" panel discussion at Point Park	David Pavlic, GSM
		broadcasting sponsored	University. The panel discussion was	
		by educational	sponsored by the Michael P. Pitterich	
		institutions	Sales & Innovation Center and the	
			Pennsylvania Association of	
			Broadcasters.	
			Mike and David were two of the	
			panelists answering questions and	
			speaking to a group of 35-40 students	1
58	11/20/24	#10 Participation of	and faculty.  Point Park University / Pennsylvania	Mike Sherry, VP of Sales,
	,,	programs relating to	Association of Broadcasters Business of	David Pavlic, GSM
		career opportunities in	Broadcast Sales Challenge @ Point Park	
		broadcasting sponsored	University Rowland School of Business;	
		by educational institutions	Michael P. Pitterich Sales & Innovation	
		mistreactions	Center on November 20, 2024 4:00pm-	
			6:00pm	
			Mike Sherry and David Pavlic,	
			representing Forever Media Inc, were	
			invited by Dorene Ciletti MBA, PhD (Professor and Program Director,	
			Marketing and Sales) to participate in	
			the Rowland School of Business's	
			Business of Broadcast Sales Challenge-	
			Fall 2024 at the Michael P. Pitterich	
			Sales & Innovation Center at 1215 West	
			Penn Hall, Pittsburgh, PA 15222.	
			Mike and David played the role of a	
			Marketing Director from a local	
			business. 18 students from Point Park University participated in the sales	
			challenge. Information was left for	
			those students interested in a career in	
	llee:	H1C Dedit Ctation C	sales.	ACCC Distance Description
59	Upon Request	#16 Radio Station Group Tours	We routinely give group tours of our facility,1666 Blairs Pond Road, Milford,	1666 Blairs Pond Road, Milford, DE 19963/All
	nequest	. 54.15	DE 19963 to organizations such as the	Staff
			Boy and Girl Scouts, elementary and	
			high school groups, church groups and	
			other similar groups. The tours provide	
			an introduction to the Radio	
			Broadcasting Industry and are offered	
			for free. A typical tour includes	

l	information on the history of Radio and	
	our stations. We explain and	
	demonstrate the broadcasting	
	equipment used to transmit	
	programming from the studio to the	
	transmitter site, we explain the studio	
	equipment and how it functions. An	
l	introduction and hands-on recording of	
	commercial production is	
	demonstrated. An explanation of all	
	positions and responsibility of station	
	personnel is also given. We discuss our	
	station formats, audience and coverage	
	area. The tours are tailored to meet the	
	goals of the specific groups. To request	
	a tour contact: Forever Media, Inc. 1666	
	Blairs Pond Road, Milford, DE 19963	
]	Attention: GM or call 302-422-7575	